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May 26, 2020

VIA ECF

Hon. Gregory H. Woods United States District Judge United States District Court for the Southern District of New York Daniel Patrick Moynihan United States Courthouse 500 Pearl Street, Room 2260 New York, NY 10007

Re: Delta Air Lines, Inc. v. Bombardier Inc., Case No. 20-cv-3025

Dear Judge Woods:

Pursuant to this Court's Order dated May 22, 2020 (the "Order") and Rule 4.A.ii. of the Court's Individual Rules of Practice in Civil Cases, Plaintiff Delta Air Lines, Inc. ("Delta") respectfully submits this application to redact the specific dollar references in its complaint. In accordance with the Court's Individual Rules of Practice in Civil Cases, Delta has contemporaneously filed through the ECF system a copy of the complaint with the proposed redactions and electronically filed under seal a copy of the unredacted complaint with the redactions highlighted.

On May 22, 2020, this Court issued the Order denying Delta's Motion to Seal the Complaint. While the Court held that Delta had not overcome the presumption of public access to the information contained in the complaint, it also recognized that the weight of the presumption of public access is less with respect to the specific dollar references in the complaint. Order at 5, 8. Accordingly, the Court stated that it would "consider a further application to redact the specific dollar references in the complaint." Order at 8.

In this application and the highlighted complaint that accompanies it, Delta seeks to redact just four specific dollar references in the complaint. These dollar references reflect an estimate of the total value of the goods and services credits that Bombardier Inc. ("Bombardier") has issued to Delta under the parties' aircraft purchase agreement, which Bombardier now refuses to honor. Unlike the terms of the parties' aircraft purchase agreement, these specific dollar values do not speak to the "structure and operation of the disputed contractual provisions at issue in this case." See *id.* at 5. Rather, the specific dollar references reflect pricing terms that, if disclosed to the public, could adversely impact Delta's and Bombardier's negotiating position in future transactions.

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Neither party has publicly disclosed the existence of the goods and services credits, let alone their value. The harm threatened by disclosure of specific, carefully bargained-for pricing terms "outweighs the public's interest in access to it and, thus, the information should be sealed." *Encyclopedia Brown Prods., Ltd. v. Home Box Office, Inc.*, 26 F. Supp. 2d 606, 614 (S.D.N.Y. 1998) (finding that information regarding the "rates charged and incentives offered to cable operators" by HBO constitutes a trade secret that should be sealed due to the economic harm its release could cause HBO); *see also GoSMiLE, Inc. v. Dr. Jonathan Levine, D.M.D. P.C.*, 769 F. Supp. 2d 630, 649 (S.D.N.Y. 2011) (concluding that material concerning, among other things, a party's costs is a trade secret that should remain under seal). Accordingly, Delta respectfully requests that the Court redact the specific dollar references in the complaint.

We thank the Court for its consideration of this request.

Respectfully submitted,

TROUTMAN SANDERS LLP Attorneys for Delta Air Lines, Inc.

By: /s/ Stephen G. Rinehart

CC:

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